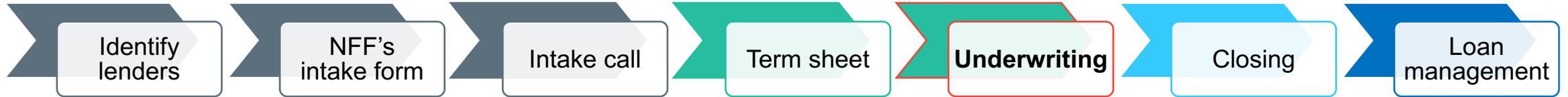


Underwriting



NFF's Underwriting Process: What to Expect



NFF

Point of Contact: Underwriter

- Conduct a detailed review of organizational, financial, and project information
- Tailor the loan so it is sustainable for your organization
- Present loan to Credit Committee for approval

Borrower

- Provide additional information and documentation as requested
- Be available for regular calls to discuss relevant information
- Get ready for the closing process (board approval, legal counsel, etc.)

Timeline

Weeks – months; it varies!

Example Underwriting Call

Borrower: Sal



Director of Finance
for ABC Nonprofit

Lender: LeNola



Underwriter for
Nonprofit Finance Fund

More Questions? Check out other videos on NFF's website

A Beginner's Guide to Debt for Nonprofits

1. What Is Debt?
2. When Is Debt Right For My Nonprofit?
3. What Lenders Look For
4. Types of Lenders
5. The Lending Process

Important Steps in NFF's Lending Process

1. Initial Conversation
2. Understanding the Term Sheet
- 3. Underwriting**
4. Closing
5. Post-Closing: Creating Your Workplan
6. Post-Closing: Ongoing Loan Management

You just
watched
this