

Types of Lenders



Who Gives Loans to Nonprofits?

Banks & Credit Unions

Community Development Financial Institutions (CDFIs)

Government

Foundations

Individuals

Choosing the right lender will depend on your needs and financial circumstances.

It is okay to shop around!

Common Lenders: Banks, Credit Unions, & CDFIs

	Banks, Credit Unions, & Commercial Lenders
Motive	Profit

Other Lenders: Government, Foundations, & Individuals

	Government
Examples	Small Business Administration (SBA)
Process	Rigid: you qualify or you don't
Understand nonprofits?	Varies
Lend to small nonprofits?	Varies
Interest rates	Variable – depends on the market
Other considerations	Good option if available

More Questions? Check out the other videos in this series:

Taking on Debt: The Basics

1. What Is Debt?
2. When Is Debt Right For My Nonprofit?
3. What Lenders Look For
- 4. Types of Lenders**
5. The Lending Process

You just
watched this

Important Steps in the Lending Process

6. Initial Intake Call
7. Understanding the Term Sheet
8. Underwriting
9. Closing & post-closing